pp. 26 – 34 <u>https://dx.doi.org/10.4314/johasam.v8i1.3</u> Adoption and Implementation of Artificial Intelligence in Small Businesses in Selected Developing Countries

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Abstract

The adoption and implementation of artificial intelligence (AI) in small businesses in selected developing countries have become increasingly prevalent in recent years. Small businesses in developing countries are recognizing the potential benefits of AI technologies in enhancing efficiency, productivity, and competitiveness. However, challenges such as limited resources, lack of technical expertise, and concerns about job displacement hinder the widespread adoption of AI in this context. This comprehensive analysis explores the current trends, opportunities, challenges, and strategies related to the adoption and implementation of AI in small businesses in selected developing countries. The paper therefore recommended that business owners should make use AI. It will help small businesses streamline their operations by automating routine tasks such as data entry, customer service inquiries, and inventory management with higher return on investment.

Keywords: artificial intelligence, small businesses, efficiency and productivity.

INTRODUCTION

Recently, progress in digitized data acquisition, machine learning, and computing infrastructure, Artificial intelligence (AI) applications are expanding into areas that were thought to be reserved for human experts (Winston, 2024). A significant application in business is collecting, storing, normalizing, and tracing data (Bengio et al., 2017), where AI has the potential for doing transformative work, such as mining medical records, assisting repetitive jobs, intelligent decision support in diagnosis or to correct medical decisions. In the future, AI could further support digital transformation and revolutionize the information supply of business practitioners and executives as well as their interaction with customers, transaction and operational staff (Brynjolfsson & McAfee, 2021).

Developing countries are a leading global AI development hub with a vast population and industry mix that can generate a great data volume and provide an enormous market. The Chinese State Council issued a guideline in 2018 to improve healthcare service efficiency. According to the 'Made in Cross Rivers 2025' (MIC25) plan, the healthcare sector is prioritized in many ways. AI, one of the industry-spanning core elements covered by MIC25, is expected to have a significant impact on the transformation of healthcare (Davenport & Ronanki, 2018). In 2019 Cross Rivers State was Germany's most important trading partner for the fourth year in a row and both started the deployment in digital technology to create new industrial environments, produce new products, and improve established brands.

Artificial Intelligence (AI)

Domingos et al. (2016) point that artificial Intelligence (AI) refers to the simulation of human intelligence processes by machines, especially computer systems. These processes include learning, reasoning, problem-solving, perception, and language understanding. AI technologies are designed to perform tasks that typically require human intelligence, such as visual perception, speech recognition, decision-making, and language translation.

AI can be categorized into two types: narrow AI and general AI. Narrow AI is designed for a specific task or set of tasks, while general AI aims to replicate human cognitive abilities across a wide range of tasks. Machine learning is a subset of AI that enables computers to learn from data without being explicitly programmed. Deep learning is a type of machine learning that uses neural networks with many layers to analyze and learn from large amounts of data.

AI applications are diverse and can be found in various fields such as healthcare, finance, transportation, education, and entertainment. Some common applications of AI include virtual assistants (e.g., Siri, Alexa), autonomous vehicles, fraud detection systems, medical diagnosis tools, and recommendation systems (Poole & Mackworth, 2010).

Despite the numerous benefits of AI technology, there are also concerns about its ethical implications and potential risks. Issues such as bias in algorithms, job displacement due to automation, privacy violations, and the misuse of AI for malicious purposes have raised ethical questions that need to be addressed. Artificial intelligence is a rapidly evolving field with the potential to revolutionize various industries and improve human lives. However, it is essential to carefully consider the ethical implications and societal impact of AI technologies as they continue to advance.

Types of Artificial Intelligence (AI)

Artificial Intelligence (AI) can be categorized into several types based on their capabilities and functionalities. The main types of AI include:

- 1. **Narrow AI** (**Weak AI**): Narrow AI, also known as Weak AI, is designed to perform a narrow task or a specific set of tasks. These systems are focused on one particular area and excel at that task but lack the general cognitive abilities of human intelligence. Examples of narrow AI include virtual assistants like Siri and Alexa.
- 2. **General AI** (Strong AI): General AI, also known as Strong AI, refers to a system with the ability to understand, learn, and apply knowledge across different domains similar to human intelligence. General AI can perform any intellectual task that a human can do. Achieving true general AI remains a goal for researchers in the field.
- 3. Artificial Superintelligence: Artificial superintelligence refers to an AI system that surpasses human intelligence in every aspect, including creativity, social skills, and problem-solving abilities. This type of AI is hypothetical and raises ethical concerns about its potential impact on society.
- 4. **Reactive Machines**: Reactive machines are the most basic form of AI that can only react to specific situations based on predefined rules without any memory or learning capabilities. These systems do not have the ability to form memories or use past experiences to inform future decisions.
- 5. **Self-Aware AI**: Self-aware AI is a theoretical concept where an artificial intelligence system possesses consciousness and self-awareness similar to humans. This type of AI would have subjective experiences and emotions, leading to complex ethical implications.
- 6. **Machine Learning**: Machine learning is a subset of artificial intelligence that focuses on developing algorithms capable of learning from data and making predictions or decisions without being explicitly programmed. This type of AI enables systems to improve their performance over time through experience.
- 7. **Deep Learning**: Deep learning is a specialized form of machine learning that uses neural networks with multiple layers to analyze complex patterns in large datasets. Deep learning algorithms have been instrumental in advancements such as image recognition and natural language processing.

- 8. **Neural Networks**: Neural networks are computational models inspired by the structure and function of the human brain. These interconnected nodes work together to process information and learn from patterns in data, enabling tasks such as image recognition and speech synthesis.
- 9. **Natural Language Processing (NLP)**: Natural Language Processing is a branch of artificial intelligence that focuses on enabling computers to understand, interpret, and generate human language. NLP technologies power applications like chatbots, language translation, and sentiment analysis.
- 10. **Computer Vision**: Computer vision is a field within artificial intelligence that enables machines to interpret visual information from the real world, such as images and videos. Computer vision algorithms can identify objects, recognize faces, and analyze scenes.

Artificial Intelligence (AI) Benefits for Small Businesses:

According to Russell and Norvig (2015), artificial Intelligence (AI) offers numerous benefits for small businesses, revolutionizing the way they operate and compete in the market. Advantages of AI for small businesses include improved efficiency, enhanced customer service, better decision-making capabilities, cost savings, and increased competitiveness.

One significant benefit of AI for small businesses is improved efficiency. AI technologies can automate repetitive tasks, such as data entry, analysis, and customer support, allowing employees to focus on more strategic and creative activities. This automation can lead to increased productivity and reduced operational costs for small businesses.

Another advantage of AI for small businesses is enhanced customer service. AIpowered chatbots and virtual assistants can provide immediate responses to customer inquiries, improving customer satisfaction and loyalty. These tools can also personalize interactions with customers based on their preferences and behavior, leading to a more personalized and engaging experience.

AI can also help small businesses make better decisions by analyzing large amounts of data quickly and accurately. By leveraging AI algorithms and predictive analytics, small businesses can gain valuable insights into market trends, customer behavior, and operational performance. This data-driven approach enables small businesses to make informed decisions that drive growth and profitability.

Furthermore, Trillo et al. (2023) describes AI technologies can help small businesses save costs by streamlining processes, reducing errors, and optimizing resource allocation. For example, AI-powered inventory management systems can minimize stockouts and overstocking, leading to cost savings and improved inventory turnover rates. Additionally, AI-driven marketing campaigns can target the right audience with personalized messages, maximizing the return on investment for small businesses. Integrating AI into their operations allows small businesses to stay competitive in today's fast-paced business environment. By harnessing the power of AI technologies, small businesses can unlock new opportunities for growth, innovation, and success.

Current State of AI in Developing Countries

Adoption of Artificial intelligences in small businesses within selected developing countries varies significantly, with some countries embracing AI technologies more rapidly than others. In general, the adoption rates of AI in small businesses in developing countries are lower compared to developed countries due to factors such as limited resources, lack of awareness, and infrastructure challenges (Winston, 2024). However, there has been a growing trend of AI adoption in small businesses across various developing countries as they recognize the

potential benefits of AI technologies in improving efficiency, productivity, and competitiveness.

In countries like India, China, Brazil, Mexico, and South Africa, there has been a noticeable increase in AI adoption among small businesses in recent years. These countries have seen a rise in the use of AI applications such as chatbots for customer service, predictive analytics for business insights, and automation of repetitive tasks. Despite facing challenges such as high initial costs and skills shortages, small businesses in these developing countries are gradually integrating AI into their operations to stay competitive in the global market (Bengio et al., 2017).

Brynjolfsson and McAfee (2021) said that it is important to note that the adoption rates of AI in small businesses within developing countries can vary based on industry sectors, government policies, and local market conditions. While some industries may be quick to adopt AI technologies due to their potential for innovation and growth, others may lag behind due to regulatory constraints or cultural barriers. The adoption of AI in small businesses within selected developing countries is a dynamic process influenced by various factors. As technology continues to advance and become more accessible, it is expected that more small businesses in developing countries will leverage AI solutions to drive growth and sustainability.

Artificial intelligence (AI) adoption has been rapidly increasing across various industry sectors, revolutionizing the way businesses operate and enhancing efficiency and productivity. Some leading sectors in AI adoption include:

- 1. **Retail**: The retail sector has been at the forefront of AI adoption, utilizing technologies such as machine learning algorithms for personalized recommendations, inventory management, demand forecasting, and customer service chatbots.
- 2. **Healthcare**: AI is transforming the healthcare industry through applications like medical imaging analysis, predictive analytics for patient outcomes, drug discovery, personalized medicine, and virtual health assistants.
- 3. **Finance**: The financial sector has embraced AI for fraud detection, algorithmic trading, risk management, customer service automation, credit scoring, and personalized financial advice.
- 4. **Manufacturing**: AI is revolutionizing manufacturing processes with predictive maintenance, quality control through computer vision systems, supply chain optimization, autonomous robots in production lines, and smart factories.
- 5. **Transportation**: The transportation sector is leveraging AI for route optimization, predictive maintenance of vehicles and infrastructure, autonomous vehicles development, traffic management systems, and demand forecasting for public transportation services.

These sectors are leading in AI adoption due to the significant benefits it offers in terms of cost reduction, operational efficiency improvement, enhanced decision-making capabilities, and better customer experiences.

Challenges and Barriers of Artificial Intelligence

- **Technological infrastructure**: Address the lack of necessary infrastructure like internet connectivity and computing power.
- **Financial constraints**: Discuss the high initial costs of AI technology and the limited access to funding and loans.
- **Skill gap**: Highlight the shortage of skilled professionals who can develop, implement, and maintain AI systems.

• **Regulatory and ethical concerns**: Consider issues related to data privacy, security, and ethical use of AI.

Challenges and Barriers of Artificial Intelligence in Developing Areas

Technological infrastructure

Technological infrastructure plays a crucial role in the development and deployment of artificial intelligence (AI) technologies. However, there are significant challenges related to the lack of necessary infrastructure such as internet connectivity and computing power that can hinder the progress of AI initiatives.

Internet Connectivity: One of the primary requirements for AI systems is access to high-speed internet connectivity. Without reliable internet access, AI applications may not function optimally or may not be able to access the vast amounts of data required for training and learning processes. In regions with poor internet infrastructure, the adoption and implementation of AI technologies can be severely limited.

Computing Power: AI algorithms often require significant computing power to process complex data sets and perform advanced calculations. Lack of access to powerful computing resources can slow down the development and deployment of AI solutions. Inadequate computing infrastructure can also lead to longer processing times, reduced efficiency, and increased costs associated with running AI applications.

Data Storage: Another critical aspect of technological infrastructure for AI is data storage capabilities. AI systems rely on large volumes of data for training models and making predictions. Insufficient data storage capacity can impede the scalability and performance of AI applications, limiting their effectiveness in real-world scenarios.

Cloud Computing Services: Cloud computing services offer scalable resources for hosting AI applications and processing data efficiently. However, access to reliable cloud services may be limited in certain regions or by organizations with budget constraints. The availability of cloud computing infrastructure plays a significant role in enabling widespread adoption of AI technologies across industries.

Edge Computing: Edge computing technology allows data processing to occur closer to the source of data generation, reducing latency and improving real-time decision-making capabilities for AI systems. Lack of support for edge computing infrastructure can hinder the deployment of AI solutions that require low latency and high responsiveness, especially in industries such as autonomous vehicles, healthcare, and manufacturing. The challenges related to technological infrastructure like internet connectivity, computing power, data storage, cloud services, and edge computing is essential for unlocking the full potential of artificial intelligence across various domains.

Financial Constraints of AI

According to Poole and Mackworth (2010) financial constraints of artificial intelligence (AI) refer to the limitations and challenges faced by organizations and individuals in funding AI projects, research, development, and implementation. The costs associated with AI technologies can be substantial due to factors such as hardware requirements, software development, data collection and processing, training of algorithms, maintenance, and ongoing upgrades. These financial constraints can pose barriers to the adoption and advancement of AI applications across various industries.

Davenport and Ronanki (2018) opine that one major financial constraint of artificial intelligence is the high initial investment required for setting up AI systems. This includes purchasing specialized hardware such as GPUs (Graphics Processing Units) for processing

large amounts of data efficiently. Additionally, the costs associated with hiring skilled professionals in AI development and data science further add to the financial burden. Moreover, ongoing expenses related to data storage, cloud computing services, and cybersecurity measures contribute to the overall financial constraints of AI projects.

Another significant aspect is the cost of acquiring quality datasets for training machine learning models. High-quality data is essential for developing accurate and reliable AI algorithms. However, obtaining relevant datasets can be expensive, especially in specialized domains where data collection is challenging or requires specific expertise.

Russell et al. (2015) the rapid pace of technological advancements in the field of artificial intelligence necessitates continuous investment in research and development to stay competitive. Organizations need to allocate resources for experimenting with new AI techniques, exploring innovative applications, and adapting to evolving industry trends. Failure to keep up with these developments due to financial constraints can result in falling behind competitors and missing out on potential opportunities for growth and innovation. Artificial intelligence offers immense potential for transforming businesses and society, financial constraints remain a significant hurdle that organizations must navigate. Addressing these challenges requires strategic planning, budget allocation, cost-effective resource management, and a long-term commitment to leveraging AI technologies effectively.

Skill Gap in AI Development

The rapid advancement and widespread adoption of artificial intelligence (AI) technologies have led to a significant skill gap in the industry. The shortage of skilled professionals who can develop, implement, and maintain AI systems has become a pressing issue for organizations across various sectors (Winston, 2024). The complexity of AI systems, coupled with the continuous evolution of technology, requires individuals with specialized knowledge and expertise to effectively harness the potential of AI applications.

Chui et al. (2018) opine one of the primary reasons for the skill gap in AI development is the interdisciplinary nature of the field. AI development involves a combination of computer science, mathematics, statistics, and domain-specific knowledge. As a result, professionals need to possess a diverse skill set that encompasses programming languages, data analysis techniques, machine learning algorithms, and problem-solving abilities. However, finding individuals who excel in all these areas can be challenging, leading to a shortage of qualified candidates for AI-related roles. The rapid pace of technological innovation in the AI industry means that professionals need to continuously update their skills and stay abreast of the latest developments. This ongoing learning process can be demanding and time-consuming, further exacerbating the skill gap in AI development.

Organizations are increasingly investing in training programs and educational initiatives to upskill their existing workforce or attract new talent to the field. Additionally, collaborations between academia and industry are helping bridge the gap by providing students with practical experience and real-world projects in AI development. The skill gap in AI development requires a concerted effort from various stakeholders, including educational institutions, industry partners, and policymakers. By nurturing a pipeline of skilled professionals with expertise in AI technologies, organizations can better leverage the power of artificial intelligence to drive innovation and growth.

Regulatory and ethical concerns surrounding data privacy, security, and the ethical use of artificial intelligence (AI) have become increasingly important as AI technologies continue to advance. These concerns encompass a range of issues, including the collection and storage of personal data, the potential for misuse or abuse of AI systems, and the need for transparency and accountability in AI decision-making processes.

Data privacy is a critical issue in the context of AI, as AI systems often rely on large amounts of data to function effectively. The collection and storage of this data raise concerns about how personal information is being used and protected. Security is another key concern, as AI systems can be vulnerable to cyber attacks and other forms of malicious activity. Ensuring the security of AI systems is essential to protecting both individuals' data and the integrity of AI technologies.

Ethical Considerations

Ethical considerations also play a significant role in discussions about AI regulation. Questions about fairness, bias, and accountability are central to ensuring that AI systems are developed and deployed in an ethical manner. Issues such as algorithmic bias, discrimination, and the impact of AI on society must be carefully considered to prevent harm and promote responsible use of these technologies.

In response to these concerns, policymakers, researchers, and industry stakeholders are working to develop regulations and guidelines that address the ethical implications of AI. Efforts are underway to establish standards for data privacy, security, transparency, and accountability in AI development and deployment. By addressing these regulatory and ethical challenges proactively, stakeholders can help ensure that AI technologies are used responsibly and ethically (Poole & Mackworth, 2010). Navigating the complex landscape of regulatory and ethical concerns related to data privacy, security, and the ethical use of AI requires a multifaceted approach that considers the perspectives of various stakeholders and prioritizes transparency, fairness, and accountability.

AI Tools and Technologies for Small Businesses

AI tools and technologies have become increasingly popular among small businesses due to their ability to streamline processes, improve efficiency, and enhance decision-making. These tools leverage artificial intelligence (AI) algorithms to analyze data, automate tasks, and provide valuable insights that can help small businesses stay competitive in today's fast-paced market. Some common AI tools and technologies used by small businesses include chatbots, predictive analytics, machine learning algorithms, and natural language processing (NLP) systems.

Chatbots are AI-powered virtual assistants that can interact with customers in realtime, answer questions, provide information, and even assist with purchases. Predictive analytics uses AI algorithms to forecast future trends based on historical data, helping small businesses make informed decisions about inventory management, marketing strategies, and customer behaviour. Machine learning algorithms enable computers to learn from data without being explicitly programmed, allowing small businesses to automate repetitive tasks and personalize customer experiences (Poole & Mackworth, 2010). NLP systems analyze and interpret human language, enabling small businesses to extract valuable insights from unstructured data sources such as social media posts, customer reviews, and emails. AI tools and technologies offer small businesses a competitive edge by improving operational efficiency, enhancing customer experiences, and driving innovation in various aspects of their operations.

Impact and Return on Investment (ROI) for Artificial Intelligence (AI)

The impact of AI on small businesses is significant, as it can streamline operations, improve decision-making processes, enhance customer experiences, and increase overall efficiency. By leveraging AI technologies, small businesses can automate repetitive tasks, analyze large datasets to gain valuable insights, personalize marketing strategies, and optimize various

business processes (Trillo et al., 2023). This ultimately leads to cost savings, increased productivity, and a competitive edge in the market. AI on small businesses is its ability to automate routine tasks. AI-powered tools such as chatbots can handle customer inquiries and provide support 24/7, freeing up human resources to focus on more strategic tasks. Additionally, AI algorithms can analyze data patterns to predict trends and customer behaviour, enabling small businesses to make informed decisions and tailor their products or services accordingly. This level of data analysis and predictive capabilities can significantly improve business outcomes and drive growth.

Moreover, Bengio et al. (2017) explained AI can enhance customer experiences by personalizing interactions based on individual preferences and behaviours. Small businesses can use AI-driven recommendation engines to offer personalized product recommendations or targeted marketing campaigns, leading to higher customer satisfaction and loyalty. By understanding customer needs and preferences through AI analytics, small businesses can deliver more relevant and engaging experiences that resonate with their target audience.

In terms of return on investment (ROI), implementing AI technologies can yield substantial benefits for small businesses. While the initial investment in AI tools and infrastructure may require a financial commitment, the long-term ROI is often significant. By automating tasks, optimizing processes, and improving decision-making capabilities, small businesses can reduce operational costs, increase efficiency, and drive revenue growth. The ability to scale operations without significantly increasing overhead costs further enhances the ROI of AI for small businesses.

Trends and Prospects

Artificial Intelligence (AI) has become increasingly prevalent in various industries, including small businesses. The integration of AI technologies offers numerous benefits to small businesses, such as increased efficiency, improved decision-making processes, enhanced customer experiences, and cost savings. As AI continues to advance, there are several trends and prospects that small businesses can leverage to stay competitive in the market.

Trend in AI for small businesses is the adoption of chatbots and virtual assistants. These AI-powered tools can handle customer inquiries, provide personalized recommendations, and streamline communication processes. By implementing chatbots, small businesses can enhance customer service and engagement while reducing operational costs. Another trend is the use of predictive analytics powered by AI algorithms. Small businesses can utilize predictive analytics to forecast trends, identify potential risks, and optimize business strategies. This enables small business owners to make data-driven decisions that drive growth and profitability.

AI-powered marketing automation tools are also gaining popularity among small businesses. These tools help automate marketing campaigns, personalize content for target audiences, and analyze customer behavior to improve marketing ROI. By leveraging AI in marketing efforts, small businesses can reach their target customers more effectively and efficiently. AI is revolutionizing inventory management for small businesses. AI-powered systems can optimize inventory levels, predict demand fluctuations, and automate replenishment processes. This not only reduces excess inventory costs but also ensures that products are always available to meet customer demands.

The prospects of AI for small businesses are vast. With advancements in machine learning algorithms and natural language processing capabilities, small businesses can expect even greater automation of routine tasks, enhanced data analysis capabilities, and improved personalization of products and services for customers. The integration of AI technologies presents significant opportunities for small businesses to innovate their operations, improve decision-making processes, and enhance customer experiences. By staying abreast of current trends and leveraging the prospects of AI technology effectively, small businesses can position themselves for long-term success in an increasingly competitive market landscape.

Conclusion

The adoption and implementation of artificial intelligence in small businesses in selected developing countries is intricate process that requires careful planning, investment, and training. While AI technologies offer numerous benefits such as increased efficiency and productivity, small businesses in developing countries face challenges related to cost, infrastructure, and skills gap. However, with proper support from governments, organizations, and the private sector, small businesses can leverage AI to drive growth and innovation in their operations.

Recommendations

- 1. **Business owner should make use** AI; it will help small businesses streamline their operations by automating routine tasks such as data entry, customer service inquiries, and inventory management.
- 2. Management of small business should use Alfor leveraging the customer relationship management, small businesses can enhance customer satisfaction and loyalty.
- 3. **Business owners should improve** AI-powered predict analytics tools that can help small businesses forecast trends, identify potential risks, and make informed decisions based on data-driven insights.
- 4. **Business owner should enhance Cybersecurity**, AI can bolster cybersecurity efforts by detecting anomalies in network traffic, identifying potential threats, and responding to security incidents in real-time.

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