

EFFECTIVENESS EVALUATION OF CONTINGENCY SUM AS A RISK MANAGEMENT TOOL FOR CONSTRUCTION PROJECTS IN NIGER DELTA, NIGERIA

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Abstract

Construction managers in a bid to effectively manage risks prone projects have adopted several methods, one of which is contingency sum. This study aims at evaluating the effectiveness of contingency sum as a risk management tool for construction projects in Niger Delta region of Nigeria. The objectives are to establish the level of awareness and utilization of contingency estimating methods among construction stakeholders, evaluate their perceptions of the percentage allowed for contingency in construction projects and determine whether there is a relationship between initial project cost, cost overrun and percentage allowed for contingency. Structured questionnaire served as the research instrument and the data were analysed using simple percentage, mean score and correlation. The findings of the study show that the most used contingency estimating method in the region is traditional percentage and that the three most important factors that affect the sum or percentage allowed as contingency for projects are complexity of the project, experience of the estimator and location of the project. The percentage allowed for projects as contingency by consultants and contractors in this study ranges between 5- 20 while the average contingency allowed is 10.4 (%). Furthermore, there is no relationship between initial project cost and the percentage allowed for contingency ($p=0.294 > 0.05$). It was concluded that the contingencies allowed for projects in Niger Delta are based on the discretions of the consultants and contractors and not a function of the estimated contract value and it is not adequate. The study therefore recommends that contingency sum or percentage allowed should not be limited to complexity of the project, experience of the estimator, location of the project or the total contract sum but should be based on a comprehensive assessment of all factors that generate risk in each particular project.

Key Words: *Construction project, Contingency sum, Evaluation, Management tool, Risk.*

Introduction

The incidence of construction cost overrun in Nigeria has become a source of concern to the consultants and contractors. It has become so alarming that one keeps on wondering and questioning the reliability of the estimates. Because of the peculiarity of construction projects, some of the items are made provisional and some of the unforeseen and unidentified events that might emerge

during the construction processes are taken care of through the use of some cost control and risk management tools such as the contingency sum. Having put these measures in place, one expects that the cost objective of the projects would be achieved. Contrary to expectations, issues of construction cost overruns are still on the increase. Abimbola (2000) pointed out that government, clients, contractors and other workers in the

construction industry are all interested in the cost of construction as it affects them directly or indirectly. Rafter (1990) opined that the delivery of any building project is usually hinged on cost, quality and time within all possible risks, therefore the stakeholders in the construction industry must exercise great care and skill both in design and construction of the project through constant check on cost. Effective management of construction cost is very vital in ensuring effective project delivery. Failure to deliver projects within the predetermined cost has several negative implications. According to Achuen (1997), the prevalence of unbudgeted increase in cost in completion of building contract has far reaching implications to the clients and contractors in particular and construction industry in general. It was also pointed out by Achuen (1999) that project delivery in Nigerian construction industry is largely characterized by abandonment and delay at various stages of completion and at sums much higher than the initial estimated cost. Achuen and Gundiri (1998) also observed that almost all projects in Nigeria are completed at sum higher than the initial contract sums and clients can hardly rely upon this initial contract sums. These are also supported by Touran (2003) which stated that project cost overruns are common in construction.

Cost contingency is included within a budget estimate so that the budget represents the total financial commitment for the project sponsor. The estimation of cost contingency and its ultimate adequacy is of critical importance to projects, hence the need to evaluate the effectiveness of contingency sum as a construction risk management tool and also determine how it can be improved. Contingency has been defined as the amount of money needed above the estimate to reduce the risk over runs of project objectives to a level acceptable to the organization

(PMI, 2000). Risk is defined as events within the defined project scope that are unforeseen (Moselhi, 1997; Yeo, 1990), unknown (PMI, 2000), unexpected (Mak *et al.*, 1998), unidentified (Levine, 1995) or undefined (Thompson and Perry, 1992). Various contingency estimating methods were also identified from literature. These include traditional percentage (Ahmad, 1992; Moselhi, 1997), method of moments (Yeo, 1990), Monte Carlo Simulation (Lorance and Wendling, 2001), Factor Rating (Joseph *et al.*, 2012). Regression (Aibinu and Jagboro, 2002), Artificial Neural Networks (Chen and Hartman, 2000, Williams, 2003), Fuzzy sets (Pack *et al.*, 1994), Influence diagrams (Diekmann and Featherman, 1998), and theory constraints (Leach, 2003). Others include artificial hierarchy process (Dey *et al.*, 1994), tolerance in the specification, float in the schedule and money in the budget (CIRIA, 1996).

Ford (2002) held that there is no evidence of formal standardized models or prescriptive contingency management methods or advanced objective analysis tools directed at contingency management. The above statement was tested and confirmed to be true by Touran (2003) and Keith (2011). Cost contingency is an essential part of project cost estimating which in turn is the key stone of cost emergency and total cost management. A thorough integrated risk approach is essential in the process of estimating cost contingency (Buertey *et al.*, 2012). The challenges for lack of basis for the determination and provision of adequate contingency results in cost overruns in the project, difficulty in contingency management, abandonment of project due to lack of adequate funds, a delay in the use of the project for downstream business or social benefit and characterization of construction industry as a high risk industry due to loan defaulting by contractors and clients (Buertey

et al., 2012). Gunhan and Ardit (2007) posit that one of the simplest methods of estimating contingency margins for construction project is to consider a percentage of the estimated contract value such as 10% across the entire project commissioned by the owner which is derived from intuition, past experience and historical data. The allocation of small amount of contingency for projects may result in significant losses. On the other hand, high amount of contingency may decrease the chances of winning the contract.

The aim of this study is to evaluate the effectiveness of contingency sum as a risk management tool for construction projects in Niger Delta region of Nigeria. The objectives include establishment of the awareness and utilization of contingency estimating methods among construction stakeholders, evaluation of stakeholder's perception of contingency (%) allowed for construction projects, evaluation of the relationship between initial project cost and percentage allowed for contingency and establishment of the relationship between cost overruns and contingencies (%) allowed.

Methodology

Data were collected using structured questionnaire designed and administered to stakeholders in the built environment in Niger Delta, Nigeria. A total of three hundred copies of questionnaire were administered at random to purposively sampled construction project stakeholders which include consultants and contractors. Two hundred and sixty copies of valid questionnaire were returned with the required set of data and were analysed to achieve the objectives of this study. Construction records on one hundred and twenty completed projects were collected through the questionnaire; showing initial contract sum, final contract sum and the percentage allowed for contingency for

the various projects. The respondents in the questionnaire were also asked to provide information on the contingency estimating methods used, their awareness of contingency estimating methods and their level of use or application. Factors influencing the amount of the percentage allowed for contingency were identified from literature and previous studies. Data were collected on them on a five point scale of 5, 4, 3, 2 and 1 and were assigned to the options of nil, low, moderate, high and very high.

Data Analysis Techniques

The techniques used for data analysis in this study include simple percentage, mean score and correlation. The simple percentage was used to compute the average percentages of cost overruns, contingency sum(%) and the level of awareness and utilization of the various methods of estimating contingency. The mean score was used to analyse the perception of the stakeholders in the study area about the factors influencing the percentage allowed for contingency for effective project delivery and the correlation analysis was used to test the hypothesis which states that there is no significant relationship between the total project cost and the allowed contingency sums. There was also the need to test the hypothesis which states that there is no relationship between the percentage of cost overruns and the percentage of contingency sums allowed. In order to achieve this, correlation was used to analyse these sets of data.

Result and Discussion

Level of Awareness and Utilization of Contingency Estimating Methods among Construction Stakeholders

Table 1 shows that 96.2% of the respondents are aware of traditional percentage contingency estimating method while 76.9% of the respondents agreed that they have used the method before. 46.2% and

38.5% of the stakeholders agreed that they are aware of range estimating and individual risks respectively while 20% and 15% of the stakeholders indicated that they have used range estimating and individual risks respectively. The least used method among the evaluated contingency estimating methods is the artificial neural networks.

The analysis presented on Table 1 shows that these stakeholders are aware of other methods except Fussy Sets but many have decided to stick to the traditional percentage method probably because of its ease of use. This study revealed that the contingencies allowed for projects used in this study were based on traditional percentage. Results of analysis show that many of the projects suffered cost over runs and this is evidence that the traditional percentage method employed for the computation of contingency

is not adequate. It is of great necessity for these stakeholders to try other methods, review and improve their knowledge base in this area of concern for effective project delivery.

This study agrees with Baccarini (2004) which stated that majority of the organizations used traditional percentage approach for estimating construction contingency. This research is also in agreement with Buerterey *et al.* (2012) that concluded that most of the projects executed under study relied on the use of traditional percentage method for the estimation of cost contingency. It is also in consonance with Gunhan and Arditi (2007) which posit that one of the simplest methods of estimating contingency is to consider a percentage of the estimated contract value.

Table 1: Evaluation of the Level of Awareness and Utilisation of Contingency Estimating Methods among Construction Stakeholders

S/N	Contingency estimating methods	Level of Awareness (Number)	Level of Awareness (%)	Level of Utilisation (Number)	Level of Utilisation (%)
1	Traditional percentage	250	96.20	200	76.9
2	Method of moments	20	7.6	-	-
3	Factor rating	30	11.5	10	3.8
4	Monte Carlo Simulation	10	3.8	-	-
5	Individual risks	100	38.5	15	5.7
6	Range estimating	120	46.2	20	7.7
7	Regression analysis	25	9.6	-	-
8	Artificial neural networks	80	30.8	5	1.9
9	Fussy sets	-	-	-	-
10	Controlled interval memory	10	3.8	-	-
11	Influence diagrams	20	7.6	-	-
12	Theory of constraints	25	9.6	-	-
13	Analytical hierarchy process	8	3	-	-
14	Deterministic estimation	60	23	20	7.6

Stakeholders Perception of the Relative Effects of Factors Influencing the Percentage allowed for Contingency

The results of the analysis of stakeholders’ perception on the considered factors show that the top four factors that

affect contingency sum or the percentage allowed as contingency are complexity of the project, experience of the estimator, location of the project and total contract sum with their mean scores of 4.65, 4.46, 4.38 and 4.35 respectively. Table 2 shows that the least

important factor that affects contingency sum or percentage is weather condition. This study reveals that the stakeholders under study don't pay attention to this factor while preparing estimates, hence their reason for rating it least. This further shows that majority of the consultants and contractors don't pay adequate attention to the effects of weather on the overall project performance. The implication of this is that construction projects in this region will suffer delay, cost overruns as experienced by the projects under study as well as total project abandonment.

Table 2 also shows that inflation rate is the second least factor that affects

contingency sum or percentage. This indicates that majority of the consultants and contractors don't consider inflation as an important factor that affect contingency. It shows that they don't pay adequate attention to the unpredictable nature of the inflation rate in the Nigerian economy before forecasting or allowing any sum or percentage for contingency purpose. Therefore, there is a disconnection between their perception and the reality in the Nigerian construction market. In view of this, the factor may not be unconnected with the cost over runs experienced by the construction projects under study.

Table 2: Stakeholders Perception of the Relative Effects of Factors Influencing the Percentage allowed for Contingency

Factors	Ranks					Mean scores (M.S.)
	5	4	3	2	1	
1 Total contract sum	750	240	120	20		4.35
2 Experience of estimator	900	200	60			4.46
3 Location	800	240	60	40		4.38
4 Complexity of the project	1000	120	90			4.65
5 Urgency of completion	700	160	180	40		4.15
6 Inflation Rate	300	200	300	120	50	3.73
7 Method of construction	500	320	120	40	20	3.85
8 Weather Conditions	400	240	120	60	10	3.19
9 Company policy	650	400	60	20		4.35
10 Available technology	600	200	150	40	20	3.88

Field Survey of Stakeholders' Percentage Allowance for Contingency

Table 3 shows a representation of consultant and contractors opinions and responses of the percentage contingency allowances for projects. Ten of the consultants stated that they allow 5% as contingency sum, one hundred and fifty allow 10%, forty allow 15% fifty allow 20% and ten consultants stated they allowed 25%. In the same vein sixty contractors stated that they allow 10%, one hundred and fifty allow 15% and fifty of the contractors allow 20%. The representation shows that the percentage allowance for contingency by consultants ranges between 5 – 25% while that of

contractors ranges between 10 – 20%. However, the contingency allowed for projects under study ranges between 5 – 20% and that the contingency sums (%) allowed by some of the stakeholders in reality is lower compare to the field survey. The implication of this is that majority of the consultants who prepares the estimates use the rule of the thumb by allowing 10%. On the part of the contractors, majority of them use 15%. Unfortunately, cost overruns of projects in the region was revealed to be as much as 30%. This may have triggered a ripple effect of project delay and project abandonment that are experienced in the study area.

Table 3: Field Survey of Stakeholders' Percentage Allowance for Contingency

Percentage Allowed (%)	Number of Respondents (Consultants)	Number of Respondents (Contractors)
5	10	-
10	150	60
15	40	150
20	50	50
25	10	-

Comparison of Construction Cost Over Runs (%) and Contingency Sum (%)

Result of analysis shows that the average cost overruns is 11.8% while the average contingency(%) allowed for the projects is 10.4%.This shows an increase of 1.4% that was not covered by the allowed contingency(%).It implies that the allowed contingency(%) is inadequate or ineffective by 1.4%..This study reveals that the cost overruns experienced by the projects under study can be attributed to inadequacy in the contingency sum allowed and some other factors ranging from the experience of the estimator, the location of the projects, complexity of the projects, urgency of completion, weather conditions, method of construction ,available technology, company policy and inflation rate. Interviews with some of the stakeholders showed that some of the consultants did not have adequate knowledge of the location before allowing a particular percentage as contingency. Investigations in the course of this study also revealed that some of the contractors didn't have adequate knowledge of the projects locations before bidding for them. Another

key factor most the stakeholders attributed to the cost overruns is the weather condition of the region. This has led to time overruns of many projects which in turns culminated to cost overruns, project delay and projects abandonment. This study is related to Baccarini (2004) which found that the average construction contingency was 5.24% of the award contract value but the average value of contract variations was 9.92%.

Evaluation of the Relationship Between Initial Project Cost and Contingency Allowance (%)

It was found that there is no relationship between the initial project cost and the percentage allowed for contingency (p= 0.294 > 0.05). This further validates that the consultants allow a particular percentage of the contract sum as contingency based on their discretion and past experience. Unfortunately, their discretions are not adequate enough for this purpose. It becomes significant and imperative for these stakeholders to consider the peculiarity and the uniqueness of each project before allowing a particular sum or percent as contingency.

Table 4: Construction Project Costs and Contingency Sums (%)

S/N	Initial Project cost	Final Project Cost	Cost over run (%)	Contingency allowed (%)
1	5,799,726	6,495,693	12	10
2	6,521,314	7,238,659	11	10
3	4,028,832	4,592,869	14	10
4	40,540,213	45,405,039	12	10
5	4,710,386	5,416,944	15	10
6	5,126,120	5,536,210	8	10
7	11,936,292	13,368,647	12	10
8	12,750,000	14,280,000	12	10
9	10,386,850	11,010,061	6	10
10	12,850,000	14,777,500	15	10
11	12,800,000	14,720,000	15	10
12	10,784,160	11,323,368	5	10
13	12,535,326	13,036,739	4	10
14	12,750,000	15,300,000	20	10
15	12,750,000	14,535,000	14	10
16	12,750,000	14,280,000	12	10
17	15,938,826	19,126,591	20	15
18	13,149,393	14,464,332	10	8
19	12,000,000	12,960,000	8	5
20	11,936,800	13,727,320	15	10
21	13,750,000	14,850,000	8	10
22	4,201,494	4,201,494	-	5
23	6,459,624	6,459,624	-	5
24	5,182,513	5,182,513	-	5
25	9,000,000	9,450,000	5	10
26	12,404,660	12,776,780	3	5
27	13,000,000	13,650,000	5	5
28	13,500,000	15,25,000	15	10
29	12,535,326	13,788,859	10	10
30	14,208,074	15,060,558	6	5
31	20,489,247	25,611,559	25	10
32	9,000,500	10,350,575	15	10
33	11,859,380	11,859,380	-	5
34	5,208,170	5,364,415	3	5
35	9,000,000	9,990,000	11	10
36	62,994,066	74,332,998	18	10
37	13,500,000	14,580,000	8	10
38	11,000,000	11,550,000	5	10
39	13,542,894	15,574,328	15	10
40	8,000,000	8,000,000	-	5
41	9,700,000	9,700,000	-	5
42	14,750,000	15,487,500	5	10
43	248,728,679	261,165,113	5	10
44	18,200,382	18,564,390	2	10
45	8,328,787	8,745,226	5	10
46	95,99,566	9,983,549	4	10
47	10,918,643	12,020,507	10	10
48	123,135,050	129,291,803	5	15

49	3,675,186	3,675,186	-	5
50	4,405,504	4,493,614	2	10
51	1,512,967,031	1,588,615,383	5	10
52	9,746,755	9,746,755	-	5
53	14,250,000	14,962,500	5	10
54	206,797,756	248,157,307	20	10
55	55,415,967	5,415,967	-	5
56	3,394,182	3,394,182	-	5
57	13,750,000	15,400,000	12	10
58	6,835,690	6,972,404	2	5
59	63,292,947	75,951,536	20	15
60	5,600,500	5,600,500	-	5
61	4,120,747	4,326,784	5	10
62	6,564,543	7,549,224	15	10
63	7,468,195	7,841,605	5	12
64	11,831,471	13,014,618	10	15
65	12,676,876	13,310,720	5	15
66	13,051,054	16,313,818	25	20
67	13,092,006	15,710,407	20	20
68	12,900,000	14,835,000	15	20
69	10,000,000	11,500,000	15	10
70	5,590,557	6,708,668	20	10
71	32,508,973	37,385,319	15	10
72	17,000,000	21,250,000	25	20
73	15,250,000	18,300,000	20	15
74	7,853,525	9,031,554	15	10
75	6,744,228	8,093,074	20	10
76	18,942,247	2,3677,809	25	10
77	18,349,766	23,854,696	30	20
78	6,190,000	7,428,000	20	10
79	10,750,000	13,437,500	25	15
80	32,310,396	38,772,475	20	15
81	32,360,192	38,832,230	20	10
82	29,769,850	37,212,313	25	15
83	7,706,463	8,631,239	12	10
84	12,545,350	14,427,153	15	10
85	8,821,542	10,585,850	20	10
86	9,900,100	11,385,115	15	10
87	11,950,200	14,340,240	20	15
88	179,369,410	206,274,822	15	10
89	9,250,382	10,360,428	12	10
90	6,316,530	7,264,010	15	12
91	13,755,600	16,506,720	20	15
92	515,616,709	618,740,051	20	15
93	248,019,440	277,781,773	12	10
94	251,279,556	326,663,423	30	20
95	200,000,000	230,000,000	15	10
96	179,630,350	215,556,420	20	15
97	791,729,412	910,488,824	15	10
98	800,500,000	1,000,625,000	25	10

99	421,921,500	506,305,800	20	15
100	248,728,679	286,037,981	15	10
101	179,470,500	215,364,600	20	15
102	179,500,000	201,152,000	12	10
103	180,800,000	226,000,000	25	15
104	11,950,280	14,101,330	18	10
105	5,468,195	5,468,195	-	5
106	17,500,000	18,200,000	4	10
107	4,270,515	4,270,515	-	5
108	13,728,000	14,414,400	5	10
109	5,323,607	5,323,607	-	10
110	230,548,731	276,658,477	20	15
111	12,360,713	14,338,427	16	10
112	12,855,400	14,655,156	14	10
113	9,248,922	10,636,260	15	10
114	2,137,101	2,137,101	-	10
115	797,861,864	867,861,864	8.8	10
116	719,814,383	806,192,109	12	10
117	12,277,730	14,119,390	15	10
118	16,977,727	18,505,722	9	10
119	12,829,437	14,625,558	14	10
120	7,825,180	7,825,180	-	10

Conclusion and Recommendations

From the result of analysis, it was concluded that the most used method among the contingency estimating methods is traditional percentage. The study also established that the three most important factors that affect the sum or percentage to be allowed as contingency for projects are complexity of the project, experience of the estimator and location of the project respectively. It was also concluded that there is significant difference in the cost overruns (%) and the contingency (%) allowed by the stakeholders. It was revealed that there is no relationship between the initial project cost and the allowed contingency (%). The study shows that the percentage allowed by stakeholders in this region ranges between 5-25% while the projects under study in this region show that the percentage of cost overruns in Niger Delta region ranges between 3 – 30%. It is important to note that the

stakeholders should not limit themselves to traditional percentage method only but incorporate detail investigation and evaluation of contributing factors that lead to cost over runs. This gives them stronger knowledge base to decide the exact sum or percentage that should be added or allowed for effective risk management and better project performance.

In conclusion, the contingency (%) allowed for project in this study are based on stakeholders' discretion and are not effective, hence the stakeholders should also apply other contingency estimating methods, review and improve their knowledge base for effective project performance. Contingency allowance should not be limited to complexity of the project, experience of the estimator, or the total contract sum but should be on a comprehensive assessment of all contributing factors that generate risk in each particular project.

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