

SMALLHOLDER FOOD CROP FARMERS' PARTICIPATION IN BANK OF AGRICULTURE (BOA) LOAN SCHEME IN OGUN STATE, NIGERIA

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ABSTRACT

Low participation of smallholder farmers in agricultural loans, despite efforts by governments and NGOs to make funds available for agricultural growth and development, has remained a matter of concern in Nigeria. The study analysed smallholder food crop farmers' participation in Bank of Agriculture loan (BOA) scheme in Ogun State, Nigeria. Data were analysed for 224 smallholder food crop farmers using simple percentages, means and Probit regression. Results revealed that the mean age, years of education and household size of farmers participating in the premier financial institution's loan scheme were 42 years, 13 years and 5 persons, respectively. Non-participants had mean age of 43 years, 9 years of education and household size of 7 persons, on average. Male farmers dominated on-farm food crop farming activities as 80% and 88% of participants and non-participants of the loan scheme, respectively were men. The study further showed the determinants of BOA loan scheme participation as: education level ($p < 0.01$), farm size ($p < 0.01$) extension visits ($p < 0.05$) and farmers' households distance to nearest BOA office ($p < 0.01$). Contrary to expectation, membership of farmers association had negative but no significant effect on loan participation. The study concluded that intensifying adult education programmes, increasing the number of branches of BOA and promoting frequency of extension visits are crucial to achieving an increased probability of smallholder farmers' participation in BOA loan scheme.

Keywords: Bank of Agriculture, smallholder farmers, loan participation, Probit regression, Nigeria

INTRODUCTION

Agricultural credit financing has been identified as a means of transforming the agricultural sector and revamping the Nigeria economy. However, the difficulty of smallholder farmers who produce more than 85% of domestic food supply to participate in agricultural credits/loans has remained a fundamental problem, despite the provision of financial aids by the government. Sub-Saharan African agriculture generally suffers this fate and this explains the socioeconomic characteristics of farmers and the nature and state of agricultural production across the African sub region (Adewunmi and Omotesho, 2002; Tchale, 2009; Omiti *et al*, 2009; Akinwale *et al*, 2016).

Smallholder farmers have limited access (ability and entitlement to borrow from a credit source) and/or participation (the actual borrowing) in credit/loan facilities (Diagne *et al*, 2001; Akramov, 2009; Okojie *et al*, 2010) thereby complain of inadequate production resources. Due to limiting financial conditions and failure to obtain loans from formal sources, farmers sometimes venture into borrowing from informal sources that charge exorbitant interest rates- thus leaving them with a discouraging net farm income at the end of the production season. The meagre income made from farming undertaken is usually used in consumption smoothing leaving nothing for farm capital investment (Park *et al*, 2003; Sadiq *et al*, 2015).

Mgbakor *et al*, (2013) asserted that this situation causes capital constraints for productive activities, inability to increase production levels and also diminishes household risk bearing ability. As a result, the farmer is unable to upgrade from peasantry to large scale agriculture which is a most desired transition especially at this period of agricultural development efforts to increase self-sufficiency in food production and diversify the country's economy from its mono-commodity status.

A typical Nigerian farmer is indeed credit constrained (Omonona *et al*, 2010) and has difficulty in obtaining formal loans (Oluwasola and Alimi, 2007; Anyiro, 2015). These conditions (partly) explain the state of the nation's food crop production subsector (Lipton, 2013) and the current economic recession.

Statistical evidences suggest that the Nigerian economy needs urgent revamping to rescue it from recession. Unemployment rate has risen to 12.10% (with youth unemployment at 25%), gross domestic product (GDP) by expenditure stands at 2.11%, poverty rate at 61%, inflation

rate at 12.77% and food price index at 11.22% (Central Bank of Nigeria (CBN) 2016; National Bureau of Statistics (NBS) 2016).

Virtually all sectors of the economy are hobbled while risks and uncertainties are high. The inability of the country to attain self-sufficiency in food production has also taken its toll on the economy. The CBN reported annual food import to be over 630 Billion Naira (CBN 2015). This volume of food importation is alarming and retrograding to domestic agricultural production and foreign exchange. Development analysts have shown that for a sustainable growth in the economy, there must be a repositioning of the agricultural sector to a major revenue base of the country (Okojie *et al*, 2010; Okuneye and Ayinde, 2011; Agbonlahor *et al*, 2015).

The ability of a developed agricultural sector to revamp Nigeria's economy is evidenced in history: Agricultural sector prior to the advent of crude oil, contributed about 70% to Nigeria's GDP, employed about 70% of the population and made up 90% of foreign exchange earnings (Adedipe, 2004). Despite the neglect and irrational focus of government on oil, agriculture has remained the single largest non-oil contributor to the Nation's GDP (though currently below 30%), employing more than two-third of the nation's active labour force, contributing to foreign exchange and providing raw materials for local industries (Oni *et al*, 2009; NBS 2017).

In a bid to develop the agricultural sector and achieve the corresponding benefits, Nigerian Government through its institutions has been providing support largely in the form of financial interventions to farmers. The focus on financial aid is not surprising since limited finance and credits are some of the major problems faced by the agricultural sector (Food and Agriculture Organisation (FAO), 2016). Moreover agricultural credit is believed to increase agricultural productivity as well as efficiency of land, water, capital and human resources (Carter, 1989; Siddiqi *et al*, 2004; Okulegu *et al*, 2014).

Nigeria has embarked on a series of sector specific financial interventions in the form of micro credit schemes/programmes and development finance institutions (DFI) to help improve the productivity and livelihood of the poor (CBN 2005) who are predominantly rural farmers. Notable among the agriculture specific institutions was the Nigerian Agricultural Bank (NAB) established in 1973. Through a series of policy changes, restructuring and merger of notable financial institutions in the country, NAB's nomenclature has changed over the years and evolved into the Bank of Agriculture (BOA) Limited in 2010. Given the several years of restructuring and its premier agricultural financial institution status in the country, BOA is

expected to provide services that guarantees the financially less privileged farmer the opportunity of participating in its loan scheme.

Nevertheless, as government strive to promote agricultural development through credit provision obtainable from BOA (Olagunju and Adeyemo, 2008), farmers' continued resource limitation and failure to participate in the loan scheme call for concern. Between December 2016 and May 2017 the BOA disclosed making over 23 Billion Naira available for farmers as part of its agricultural development efforts. But are the smallholder (rural) farmers- the 'real food crop producers' able to participate in this fund?

Agricultural financial analysts believe that many times, it is not the lack or insufficiency of credit facility that is a major problem. But rather that the farmer is sometimes not poised to benefiting from available credit due to certain socioeconomic constraints such as level of education, accessibility to financial institution, farm size, membership of associations, contact with extension agents, and so on (Akramov, 2009; Essien and Arene, 2014; Anang *et al*, 2015; Agbo *et al*, 2015).

A detailed analysis of food crop farmers' participation in BOA loans was thus conducted to complement existing literature and also provide information for operators of Bank of Agriculture in Nigeria, similar financial institutions in the country as well as agricultural credit policy makers in designing more effective and sustainable agricultural loan schemes. The study examined the socioeconomic characteristics of participating and non-participating smallholder food crop farmers in BOA loans and determined factors that influence the probability of participation in BOA loans in Ogun State, Nigeria.

METHODOLOGY

Study Data

The study was conducted using primary data drawn with the use of structured questionnaire from participating and non-participating smallholder food crop farmers in BOA loan scheme in Ogun State, southwest Nigeria. The characteristics used to describe smallholders in the context of the study include: utilisation of family labour, restricted access to inputs and outputs markets, limited financial capacity and use of rudimentary technology (Lipton, 2013; United Nations Conference on Trade and Development (UNCTAD) 2015). Most of the farmers practice mixed cropping; generally grouped as cassava based or yam based depending on whether cassava or yam is the major crop grown. The study area has an

abundance of cassava based (growing mainly cassava, and other food items like maize, vegetables, cowpea, and so on.) farmers, and are thus chosen as representatives of food crop farmers. The state has four Agricultural Development Programmes (ADP) zones across its 20 Local Government Areas (LGAs). The BOA has eight branch offices- two in each ADP zone. Ambali *et al*, (2012) itemised the zones and communities in which the BOA branch offices are located.

Sampling and Analytical Techniques

The food crop farmers were drawn in a multistage sampling technique. The first stage was a purposive selection of four blocks (one in each ADP zone) reputed for high food crop production intensity. The second stage comprised a random selection of two cells from each of the (four) selected blocks. The third stage involved independent random selection of participating and non-participating farmers; 14 participating farmers from each of the eight selected cells were randomly selected from a list obtained from BOA office and were contacted and 14 non-participants were also randomly selected from the same cells from a population generated through farmers associations and community heads. A total number of 224 food crop farmers were surveyed for the study. Simple percentages were used to describe the socioeconomic characteristics of the food crop farmers while Probit regression was used to analyse the determinants of smallholder food crop farmers' participation in BOA loan scheme.

Specification of the Probit Model

The binary Probit regression being a choice probability model (Greene, 2012) was specified for the estimation of the determinants of food crop farmers' participation in BOA loan. The model assumes a latent variable y_t^* , which represents the utility index I , defined for individual food crop farmer t , as:

$$I_t = X_t' \beta \quad \text{or} \quad y_t^* = X_t' \beta \quad (i)$$

β is the parameter to be estimated and X is the vector of explanatory variables. The error term, e of the model is assumed to follow a standard normal distribution with a mean of zero and variance of one. Hence, it is explicitly specified as:

$$y_t^* = X_t' \beta + e_t, \quad e_t \sim N[0, 1] \quad (ii)$$

Since y^* is unobservable, there is a threshold utility level in that, if y^* exceed zero the crop farmer participates in the loan, otherwise he/she does not participate.

$$y_t = 1, \text{ if } y_t^* > 0, \text{ otherwise } y_t = 0 \quad (iii)$$

The utility index which ranges between negative infinity and positive infinity ($-\infty$ to $+\infty$) is usually translated to the range of 0, 1 by the use of a cumulative distribution function so that

$$P(Y = 1) = P_t = F(y_t) = F(X_t' \beta) = \frac{1}{\sqrt{2\pi}} \int_{-\infty}^t \exp\left(\frac{-t^2}{2}\right) dt = \frac{1}{\sqrt{2\pi}} \int_{-\infty}^{X_t' \beta} \exp\left(\frac{-t^2}{2}\right) dt \quad (iv)$$

The model specified for BOA loan participation is thus expressed as follows

$$Y_t = \beta_0 + \beta_1 X_{1t} + \beta_2 X_{2t} + \beta_3 X_{3t} + \dots + \beta_n X_{nt} + e_t \quad (v)$$

Where Y_t is the binary dependent variable which represents smallholder food crop farmer that participates or do not participate in BOA loan. X_t is the vector of independent variables that influences crop farmers' participation and e_t is the random and normally distributed error term.

Definition of the Variables

The explanatory variables estimated in the probability of participation model are: Age of farmer (X_1)- measured in completed years; Education level (X_2)- the number of successful years of schooling, not taking into account year(s) of repeated classes; Household size (X_3)- number of persons living under the same roof and sharing common cooking arrangements with the farmer at the time of the survey; Membership of farmers association (X_4)- dummy variable, 1 if farmer is a member of farmers group/association, 0 otherwise; Farm size (X_5)- the area of farmland in hectares cultivated by the farmer; Distance to nearest BOA office (X_6)- distance in kilometres of the farmer's household to the nearest BOA office; Extension visit (X_7)- frequency of visit of extension agents to the farmer.

RESULTS AND DISCUSSION

Characteristics of the Farmers

Table 1 shows the socioeconomic characteristics of food crop farmers. The table reveals 35 – 44 years as the modal age range (48.2%) of the food crop farmers that participate in BOA loan, whereas the modal age range (43.8%) of the non-participating farmers was 45 – 54 years. The mean age for participating farmers was 42 years, and 43 years for non-participants. The mean age shows that the food crop farmers were within the productive age.

Male farmers constituted about 80% and 88% of participating and non-participating farmers, respectively. This result shows the dominance of men in on-farm food crop production activities in the study area. Participating farmers had relatively higher level of formal education than their non-participating counterparts with an average of 13 years as compared to nine years observed among non-participants. Although both categories of farmers had 10 – 12 years (senior secondary education experience) as the modal education level range; 81.5% for participants and 55.0% for non-participants. As shown in Table 2, none of the participating farmers had household size larger than 16 persons whereas up to 7.4% of non-participating farmers had household size exceeding 16 persons. The mean household sizes for participating and non-participating farmers are five and seven individuals, respectively.

Majority of the non-participating farmers (67.9%) cultivate farm sizes of 1 - 1.5ha which is relatively lower than the proportion of participants that cultivates larger farm sizes. About 10% of participating farmers and 3% of non-participating farmers cultivates 2.5 - 3ha of farmland. On average, participating farmers cultivate 1.8ha of farmland while non-participating farmers cultivate 1.2ha. Years of farming experience of participating and non-participating farmers are similar, on the average.

Table 1: Socioeconomic characteristics of food crop farmers (N = 224)

Characteristic	Distribution (%)	
	Participants	Non-participants
Age		
< 35	14.3	9.8
35-44	48.2	38.4
45-54	27.7	43.6
55-64	9.8	7.1
> 65	-	1.1
Mean	42.47	43.45
Sex		
Male	80.4	87.5
Female	19.6	12.5
Education level		
≤ 6	5.8	36.1
7-9	12.1	6.7
10-12	81.2	55.0
>12	0.9	2.2
Mean	12.70	8.85

Source: Field survey, 2015

Table 2: Socioeconomic characteristics of food crop farmers, contd.

Household size		
< 5	27.5	24.1
5-10	67.5	64.1
11-16	5.00	4.5
17-22	-	4.5
> 22	-	2.7
Mean	5.39	6.95
Farm size		
< 1.0	21.4	19.6
1-1.5	20.5	67.9
1.6-2.0	15.2	9.8
2.1-2.5	33.0	-
2.5-3	9.8	2.7
Mean	1.83	1.23
Farming experience		
< 5	19.6	15.2
5-10	43.8	39.3
11-16	19.6	36.6
17-22	11.6	6.3
> 22	5.4	2.7
Mean	9.97	9.93

Source: Field survey, 2015

Probability of BOA Loan Participation

The factors influencing the probability of BOA loan participation is shown in Table 3. The likelihood ratio test of the estimated Probit regression is 152.370 and is highly significant at the 0.01 level. This suggests the specified Probit model well fits the data and significantly explains the effect of the estimated variables on food crop farmers' participation in BOA loans when compared to an empty model. Estimation results show that education level of farmer, farm size, distance to nearest BOA office are significant at the 0.01 level and extension visits is significant at the 0.05 level in the probability of farmers' participation in BOA loans.

Level of education has a positive and significant effect on the probability of participation in BOA loans. This implies that the probability of participation increases as the years of education increases. The estimated marginal effect (dy/dx) reveals that one year increase in the farmer's education will raise the probability of participation by 4.6%, on average. This shows the importance of education in creating awareness and knowledge of the benefits of and how to secure farm credits (Anyiro and Oriaku, 2011).

Contrary to expectation, a negative coefficient on membership of farmers' association is observed, though not significant. This inverse relationship between membership of association and loan participation may be attributed to the reported moribundity of most of the farmers' groups by the smallholders during the survey.

A direct and significant relationship is found between farm size and BOA loan participation. A hectare increase in farm size resulted in a 30% increase in the probability of loan participation. Large farm size normally suggests to loan providers that the farmer would possess the ability to manage loan as well as risks and uncertainties, thereby creating a perception of credit worthiness for large farm owners.

Table 3: Probit estimations of BOA loan participation

Variable	Coefficient	Std. Err.	z-value	dy/dx
Age	0.028	0.019	1.430	0.011
Education	0.115***	0.033	3.460	0.046
Household size	-0.031	0.052	-0.600	-0.012
Membership of farmers association	-0.412	0.279	-1.470	-0.162
Farm size	0.754***	0.166	4.550	0.300
Distance to nearest BOA office	-0.252***	0.043	-5.900	-0.100
Extension visits	0.503**	0.100	5.020	0.200
Constant	-2.356**	1.060	-2.220	
Sample size	224.000			
LR chi2(7)	152.370			
Prob > chi2	0.0000			
Log likelihood	-79.082			
PseudoR2	0.491			

Source: Field survey, 2015

***, **, * indicate significant levels at 1%, 5% and 10%, respectively

Moreover, larger farm size serves as a push factor to farmers to seek financial assistance in order to put resources to optimum use. The result is consistent with the finding of a similar study by Asogwa and Ocheche (2011) in Benue State, Nigeria.

There is an inverse and significant relationship between participation in BOA loan and the distance of the farmers' households to the nearest BOA office. Farmers whose households were farther from the nearest BOA office tended to participate less in the loan scheme. The probability of loan participation decreases by 10% for every kilometre increase in distance from the farmers' households to the nearest BOA office. Hence, distance accessibility is an important factor influencing loan participation among smallholder food crop farmers in the study area. The finding affirms outcome of the analysis of a Vietnam data where distance to credit source is found to be a significant factor (Nguyen, 2007).

Frequency of extension visits to food crop farmers is positive and significant to the probability of BOA loan participation. The higher the number of times farmers were visited the higher their chances of participation. The probability increased by 20% for a unit increase in extension visits. This outcome is consistent with popular findings that extension services provide farmers with latest education on farm technology and information that could enhance farmers operations. Anang *et al.*, (2015) in their study of Northern Ghana found similar result.

CONCLUSION AND RECOMMENDATIONS

The study analysed the participation of smallholder food crop farmers in BOA loans scheme. Results revealed that the food crop farmers are- within their productive age, mostly males and have approximately the same years of farming experience. However, participating farmers in BOA loan scheme tend to differ from their non-participating counterparts in terms of education level, cultivated farm size and household size. Factors that determine the probability of farmers' participation in BOA loan are education of the farmer, farm size, distance to nearest BOA office and frequency of extension visits.

The study concludes that education, farmers' proximity to BOA offices and extension visits are crucial to improving the probability of smallholder food crop farmers' participation in BOA loans. Therefore, the following recommendations are made: Government and NGOs should intensify efforts on adult education programmes with focus on smallholder food crop farmers; Bank of Agriculture should open more branch offices in the food crop farming communities

such that BOA offices are closer to the farmers; The Bank and relevant policy makers should work on an extension service delivery that ensures regular contacts with the farmers.

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